

The Global Wealth Solutions Group of Raymond James

9595 Wilshire Blvd, Suite 801, Beverly Hills CA 90212 | 310-285-4506 | www.globalwealthsolutionsgroup.com

The Global Wealth Solutions Group of Raymond James continues its commitment to empowering families through financial literacy and multigenerational planning.

For more than three decades, the Global Wealth Solutions Group of Raymond James has focused on bringing clarity and confidence to families navigating their financial journeys. The team provides sophisticated wealth strategies paired with a warm, client-centered service approach. Their specialists support everything from investment management and retirement planning to financial education for children and long-term legacy preservation, empowering families to thrive today and across generations.



Lisa Detanna

Private Wealth Advisor, Managing Director, Senior Vice President – Investments

As a founding member of Global Wealth Solutions Group, Lisa leads with over three decades of experience in managing investments and delivering comprehensive financial planning. She specializes in creating actionable strategies tailored to the unique goals of individuals, families, corporations, and institutional clients.

☎ 310-285-4506 | ✉ Lisa.Detanna@RaymondJames.com



Gary Handler

Managing Director, Senior Institutional Consultant

Gary is dedicated to helping clients retire with dignity. With deep expertise in institutional consulting, he supports plan sponsors in navigating fiduciary responsibilities for 401(k), defined contribution, defined benefit, and nonqualified plans. His strategic guidance helps organizations manage their retirement obligations with confidence.

☎ 310-285-4500 | ✉ Gary.Handler@RaymondJames.com

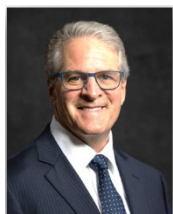


Erik Willanger

First Vice President – Investments, International Wealth Advisor

Erik offers a broad range of financial strategies, including family office services, intergenerational wealth transfer, and estate planning. He is known for his resourcefulness and dedication, with specialties in institutional consulting, corporate retirement plans, options strategies, lending, and business succession planning.

☎ 310-285-4505 | ✉ Erik.Willanger@RaymondJames.com



Bill Atha

Senior Vice President – Investments

Bill brings a deep understanding of the complex financial needs of high-net-worth individuals, nonprofits, and institutional investors. His approach integrates estate and multigenerational wealth planning, family governance, executive compensation strategies, and asset management across both traditional and alternative investments.

☎ 310-285-4535 | ✉ William.Atha@RaymondJames.com



Ghalib Kanji

Senior Vice President – Wealth Management

Ghalib specializes in corporate and executive financial services, offering tailored solutions that address the unique financial needs of business owners, executives, and their organizations. His expertise includes designing and managing 401(k) plans, optimizing corporate cash flow strategies, and implementing employee retention programs that align with long-term business goals.

☎ 310-285-4532 | ✉ Ghalib.Kanji@RaymondJames.com

Meet the GWSG Team:

Every family's financial journey is unique, and our team is here to walk beside you with expertise, care, and clarity. Our advisors and planning specialists help you make informed decisions about investing, planning, and protecting your future, while our Client Service Team provides the kind of attentive support that makes managing your financial life easy and seamless.

You also benefit from the strength of our Financial Planning & Portfolio Analysis group, which provides research-driven portfolio reviews, retirement planning, and personalized proposals aligned with your goals. Complementing these resources is our Longevity & Financial Literacy specialist, co-creator of the Money Smarts program, who helps prepare families for the future through education and planning for major life transitions. Together, we are committed to supporting you, your family, and your long-term financial wellbeing.



Top Row: Riley Riddle, Luke Polus, Tara Detanna-Rogers, Jeff Soltman, Joe Horner, Wesley Scott, Dakota Lindvall, Lexi Kaden

Middle Row: Cathleen Handler, Luke Petrarca, Terri Steffner, Kaleb Goodman, Peta Sklarz, Donah Travares, Rishab Kamat, Marjan Kamyar

Front Row: Ghalib Kanji, Kamo Jurn, Erik Willanger, Lisa Detanna, Bill Atha, Gary Handler, Ariel Bobroff, Ken Kamentev

Private Wealth Advisor is a designation awarded by Raymond James to financial advisors who have demonstrated mastery in anticipating and managing the expansive financial needs of high-net-worth individuals, families and organizations.

The International Wealth Advisor designation is awarded to those who complete the Raymond James International Wealth program

Raymond James & Associates, Inc. Member New York Stock Exchange/SIPC

Raymond James and its advisors do not offer tax or legal advice. You should discuss any tax or legal matters with the appropriate professional